

Crush Any Company Goal Like Magic...with



THE RELATIONAL LEADERSHIP SPEAKER

Available For:

- Keynotes
- Workshops & Seminars
- General & Breakout Sessions
- Panel Discussions
- Executive Coaching

"I somehow knew relationships were important, but Jack gave me practical steps to start using those relationships to better manage my people." Joe Jensen Testing Manager, Wells Fargo

Jack Zoellner provides a whole new way of looking at companies and the way people work together. And, it works like M.A.G.I.C.!

Dynamic and Engaging Speaker

Jack Zoellner provides the perfect balance of humor and entertainment to keep your audience engaged. His thought-provoking real-world examples support the sequential steps of his M.A.G.I.C. Method, which can be applied immediately upon return to work.

Industry Thought Leader

Jack is president and CEO of Leading Edge Consulting, LLC. He has served in all aspects of the company structure from worker-bee to CEO. Over the past 30 years, Jack has managed small businesses with three employees to midsized companies with more than 1,000 people over several mid-level managers.

Jack's speaking topics are customized for every engagement, venue and audience size. Two of his most requested topics include:

Managing Millennials and Keeping them Happy... And Employed

Jack's five-step M.A.G.I.C. Method will help you and your managers to realize millennials are people like everyone else. Ease your fear of millennial employees creating internal drama and threatening to leave the company. This bridge of communication works with any adult age group.

Engaging Engineers with Goal Buy-in and Efficiency

Improve your ability to engage with software, IT, mechanical and chemical engineers. Once you apply Jack's method, the chasm that typically exists between engineer and management is removed. Then, any goal is possible!



"What we ALL need is more Jack Z's in this world. We would all be much happier and more productive and would still get the work done--but with a smile on our faces and with a feeling of pride, rather than relief, that the task is complete."

Kimberly Eve Business Analyst, CGI

BOOK JACK FOR YOUR NEXT EVENT

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Top Questions to Ask in an Interview with Jack Zoellner

- 1. How do I deal with a difficult and toxic employee?
- 2. How can the M.A.G.I.C. Method increase profits?
- 3. Half of my team works remotely. Can this work for them?
- 4. My boss is impossible. How do I use the M.A.G.I.C. Method with her?
- 5. How will this work for a manager that is younger than her employees?
- 6. Can you effectively get a team to stop fighting among themselves?
- 7. My team consists of salespeople. How can I help them be more productive?
- 8. Will your process work in a matrix organization?
- 9. How long does it take to implement the M.A.G.I.C. Method?
- 10. How do I effectively engage millennials?



Praise for Jack's New Book:

"...outlines the steps to building an environment within which people WANT to work." Stephen Hultquist

"As a young manager, I feel much calmer and assured in my relationship-focused method after reading this book. $\star \star \star \star \star$ Ryan Kell

"...a great addition in my growth as an entrepreneur. This book is a must read changes everything."